

**Memphis-Shelby County Schools (MSCS)  
Division of Nutrition Services  
2024 Summer Feeding Milk and Refrigerated Juice Bid**

| Stock Number | Unit     | Description   | Approved Brand (Manufacturer Product Code)   | Estimated Number of Units (Summer 2024)   | Bidder     | Bidder Terms | Bidder Brand        | Bidder/Manufacturer Product Code | Cost per Unit/Serving | Cost per Case | Extended Total Cost |
|--------------|----------|---|--|---|------------|--------------|---------------------|----------------------------------|-----------------------|---------------|---------------------|
| Column 1     | Column 2 | Column 3  | Column 4   | Column 5  | Column 6   | Column 7     | Column 8            | Column 9                         | Column 10             | Column 11     | Column 12           |
|              |          | <b>Bid Submissions That Deviate From What Is Being Requested In The Specifications Below Will Be Considered A Non Acceptable Vendor Response.</b> | <b>PACK SIZES FOR THE FOLLOWING SPECIFICATIONS REFLECT CURRENT AWARDS. ALL PACK SIZES WILL BE THOROUGHLY CONSIDERED AND EVALUATED.</b> | <b>Items listed are Pre-Approved Brands, MSCS will accept an approved equal (1) as long as it meets the bid specification and (2) tested and approved through MSCS's Sample Submission Process.</b> |            |              |                     |                                  |                       |               |                     |
| 1217         | 1/2 Pint | Lowfat Milk, 1% Shelf Stable- 1/2 pint shelf stable carton  | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 10,000  | Forestwood |              | Borden/Prairy Farms | 2072                             | 0.62                  | 16.74         | \$6,200.00          |
| 1580         | 1/2 Pint | Skim Milk, Fat Free - 1/2 pint carton   | TURNER HOLDINGS,LLC (HILAND DAIRY) 5404  | 1,000   | Forestwood |              | Borden/Dairy Direct | 2050                             | \$0.37                | \$18.5000     | \$370.00            |
| 1581         | 1/2 Pint | Lowfat Milk, 1% - 1/2 pint carton   | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 100,000   | Forestwood |              | Borden/Dairy Direct | 2003                             | \$0.37                | \$18.5000     | \$37,000.00         |
| 1585         | 1/2 Pint | Lactose-Free Milk, Skim- 1/2 pint carton  | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 500   | Forestwood |              | Borden/Prairy Farms | TBD                              | \$0.69                | \$34.5000     | \$345.00            |
| 1611         | 1/2 Pint | Strawberry Lowfat Milk, 1% - 1/2 pint carton  | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 2,000   | Forestwood |              | Borden              | 2019                             | \$0.38                | \$19.0000     | \$760.00            |
| 1612         | 1/2 Pint | Vanilla Shake Lowfat Milk, 1% - 1/2 pint carton   | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 2,000   | Forestwood |              | Borden/Dairy Direct | TBD                              | \$0.42                | \$21.0000     | \$840.00            |
| 1616         | 4 oz     | Orange Juice, made from juice concentrate. Packed to Grade A standards. Must be 100% fruit juice.   | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 300,000   | Forestwood |              | Borden              | 2071                             | \$0.34                | \$25.5000     | \$102,000.00        |
| 1617         | 4 oz     | Apple Juice, Made from juice concentrate. Packed to Grade A standards. Must be 100% fruit juice.  | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 100,000   | Forestwood |              | Borden              | TBD                              | \$0.29                | \$21.7500     | \$29,000.00         |
| 1634         | 1/2 Pint | Chocolate Milk, 1% Milkfat - 1/2 pint carton  | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 200,000   | Forestwood |              | Borden              | 2013                             | \$0.38                | \$19.0000     | \$76,000.00         |
| 1887         | 1/2 Pint | Chocolate Lowfat Milk, 1% Shelf Stable- 1/2 pint shelf stable carton  | TURNER HOLDINGS,LLC (HILAND DAIRY)   | 10,000  | Forestwood |              | Borden/Prairy Farms | 2073                             | \$0.62                | \$16.7400     | \$6,200.00          |
| <b>Total</b> |          |   |  |   |            |              |                     |                                  |                       |               | <b>\$252,515.00</b> |

|      |          |   |   |         |                                |         |               |       |        |  |             |
|------|----------|---|---|---------|--------------------------------|---------|---------------|-------|--------|--|-------------|
| 1217 | 1/2 Pint | Lowfat Milk, 1% Shelf Stable- 1/2 pint shelf stable carton  | TURNER HOLDINGS,LLC (HILAND DAIRY)      | 10,000  | Hiland Dairy Foods Company LLC | 1 year  | Prairie Farms | 34520 | \$0.79 |  | \$7,900.00  |
| 1580 | 1/2 Pint | Skim Milk, Fat Free - 1/2 pint carton   | TURNER HOLDINGS,LLC (HILAND DAIRY) 5404 | 1,000   | Hiland Dairy Foods Company LLC | 18 days | Prairie Farms | 5404  | \$0.37 |  | \$371.00    |
| 1581 | 1/2 Pint | Lowfat Milk, 1% - 1/2 pint carton   | TURNER HOLDINGS,LLC (HILAND DAIRY)      | 100,000 | Hiland Dairy Foods Company LLC | 18 days | Prairie Farms | 4752  | \$0.37 |  | \$36,900.00 |
| 1585 | 1/2 Pint | Lactose-Free Milk, Skim- 1/2 pint carton <b>1%</b>  | TURNER HOLDINGS,LLC (HILAND DAIRY)      | 500     | Hiland Dairy Foods Company LLC | 1 year  | Prairie Farms | 34518 | \$0.79 |  | \$395.00    |
| 1611 | 1/2 Pint | Strawberry Lowfat Milk, 1% - 1/2 pint carton  | TURNER HOLDINGS,LLC (HILAND DAIRY)      | 2,000   | Hiland Dairy Foods Company LLC | 18 days | Prairie Farms | 13877 | \$0.39 |  | \$776.20    |
| 1612 | 1/2 Pint | Vanilla Shake Lowfat Milk, 1% - 1/2 pint carton   | TURNER HOLDINGS,LLC (HILAND DAIRY)      | 2,000   |                                |         |               |       |        |  | \$0.00      |
| 1616 | 4 oz     | Orange Juice, made from juice concentrate. Packed to Grade A standards. Must be 100% fruit juice. | TURNER HOLDINGS,LLC (HILAND DAIRY)      | 300,000 | Hiland Dairy Foods Company LLC | 30 days | Prairie Farms | 1977  | \$0.31 |  | \$93,480.00 |

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|              |          |  |                                    |         |                                |         |               |       |        |  |                     |
|--------------|----------|--|------------------------------------|---------|--------------------------------|---------|---------------|-------|--------|--|---------------------|
| 1617         | 4 oz     | Apple Juice, Made from juice concentrate. Packed to Grade A standards. Must be 100% fruit juice. | TURNER HOLDINGS,LLC (HILAND DAIRY) | 100,000 | Hiland Dairy Foods Company LLC | 30 days | Prairie Farms | 8508  | \$0.29 |  | \$29,100.00         |
| 1634         | 1/2 Pint | Chocolate Milk, 1% Milkfat - 1/2 pint carton   | TURNER HOLDINGS,LLC (HILAND DAIRY) | 200,000 | Hiland Dairy Foods Company LLC | 18 days | Prairie Farms | 1555  | \$0.39 |  | \$77,620.00         |
| 1887         | 1/2 Pint | Chocolate Lowfat Milk, 1% Shelf Stable- 1/2 pint shelf stable carton                             | TURNER HOLDINGS,LLC (HILAND DAIRY) | 10,000  | Hiland Dairy Foods Company LLC | 1 year  | Prairie Farms | 34519 | \$0.39 |  | \$3,881.00          |
| <b>Total</b> |          |  |                                    |         |                                |         | <b>AWARD</b>  |       |        |  | <b>\$242,523.20</b> |