# DEPARTMENT OF PROCUREMENT SERVICES
## Pre-Proposal Conference (Mandatory)

**PROJECT: RFP 110226JKG HVAC Replacements (5 Locations)** **Date: October 12, 2026**

**LOCATION: American Way MS- 3805 American Way | Memphis, TN 38118**

**NOTE: ALL ATTENDEES MUST PRINT LEGIBLY AND INSERT E-MAIL ADDRESS AND PHONE NUMBER OF COMPANY**

| | Name (Print) | Name of Company (Print) | E-mail Address (Print) | Phone Number | Local or Minority? (Please list, if so) |
|---|---|---|---|---|---|
| 1. | JaNese K. Graves | Memphis Shelby County Schools | gravesj1@scsk12.org | 901-416-0491 | |
| 2. | ~~Parish Sharkey~~ | ~~Memphis Shelby County Schools~~ | ~~SHARKEYPL@scsk12.org~~ | ~~901-416-0813~~ | |
| 3. | Josich Tingley | BSG | josich@bsgeng.com | 901-800-6655 | |
| 4. | Jason Needham | BSG | jason@bsgeng.com | 901-214-6359 | |
| 5. | Bob May | MGM | bobby@maygmc.com | 901 331-0395 | |
| 6. | Scott Smith | MGM | ScottSmith@maygmc.com | 334 610 5196 | |
| 7. | Cullo Sheppard | MM | david@metro-mechanicalcontractors.com | 901 399 9113 | |
| 8. | SHANNON MAHONEY | WA SOEFKER | SHANNON@WASOEFKER.com | 901-831-4548 | |
| 9. | MATT Huddleston | Emmy/Kessler | mhuddleston@emmykessler.com | 901-654-2356 | |
| 10. | Chuck Wells | Lowrie Electric | chuck.wells@lowrieelectric.com | 901-607-3258 | |
| 11. | Frank Madinger | HNA Engineering | Frank@hnaengineering.com | 901-290-6377 | |
| 12. | Jeremy Presley | Carrier Commercial Service | jeremy.presley@carrier.com | 901-508-7693 | |
| 14. | Allen Hood | Carrier | allen.Hood@carrier.com | 901-426-6971 | |
| 15. | Jason Cook | Carrier | Jason.Cook@carrier.com | 731-332-5110 | |
| 16. | Scott Whittington | Temperature Inc | scott@temperatureinc.com | 901-331-8683 | |
| 17. | Jacob Passmore | Gipson Mechanical | jpassmore@gipsonmech.com | 208 360 0828 | Yes and Yes |
| 18. | Caleb Strouse | G&J Contractors | caleb@gjcontractors.com | 901-581-8091 | |
| 19. | Selena Rivers | Fiter + Associates, Inc. | Selena@fiteranelassociates.com | 901-800-2003 | Y + Y |
| 20. | Ray Thornsbury | Morgan & Thornsbury, Inc | ray.thornsbury@mrmech.com | 901-365-4936 | |
| 21. | WAYNE BONNER | A+B Const. Co. | HEATHER@aandbconstruction.com | 901 210 3935 | |

**By signing this sheet, you acknowledge receiving a handout that states the ID badge requirement of all employees working on site.**

***Please indicate if your company is locally owned and/or minority. If your company is minority, please indicate classification type.**

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|---|---|---|---|---|---|
| 22. | Xavier Robinson | RMS | xavier@robmechanical.com | 901-398-8135 | Yes |
| 23. | Chris Cockrell | Barnes & Brower, Inc | cockrell@barnesandbrower.com | 901.794.6481 | ✓ |
| 22. | Joseph Canankamp | Rush Electric | Joseph@rushelectricinc.com | 901-574-8029 | Yes |
| 23. | DAVID GOLDING | DAMON-MARCUS COMPANY | DGOLDING@DAMONMARCUS.com | 901-341-3902 | |
| 24. | Scott Daniel | Damon-Marcus | scott@damonmarcus.com | 901-377-9400 | |
| 25. | Todd Driver | JMP | tdriver@jmpco.com | 731-616-8014 | |
| 26. | Daniel Smith | Walker-J-Walker | daniel.smith@walkerjwalker.com | 901-692-4481 | |
| 27. | Zach Watts | Wagner General | zwatts@wagnergeneral.com | 901-378-4986 | |
| 28. | Tobby Crafton | ~~Robby~~ Wagner General | robby@wagnergeneral.com | 901-550-0729 | |
| 29. | Charles Choice | MSCS (Building Eng) | | | |
| 30. | Scott Steen | MSCS | | | |
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