



## Department of Procurement Services

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160 South Hollywood Street · Room 126 · Memphis, TN 38112 · (901) 416-5376

### QUESTIONS AND ANSWERS

#### RFP 032326SB Online Curriculum K-12

1. Would the district consider extending the submission deadline by two business days due to continued local shipping delays?  
**Answer: No, MSCS will not extend the deadline. All proposals are due March 23, 2026 at/or before 2 p.m.**
2. If a hard copy submission is required, is the district willing to accept a digital proposal (e.g., email or website upload)? Answer:  
**Answer: MSCS requires all vendors to submit hard copy submissions (original and 3 copies) as well as provide their proposals on a USB.**
3. Is there a set budget for this request?  
**Answer: Yes, but budget will not be published or provided. Please provide your best pricing solution.**
4. Is MSCS seeking multiple vendors for different course variations, or a single vendor to provide all courses and grade bands?  
**Answer: A single vendor will provide all services.**
5. Does MSCS currently use the Canvas LMS? If not, which LMS is in use?  
**Answer: Yes, MSCS currently uses Canvas by Instructure as its LMS.**
6. Will MSCS require vendor-provided teachers for the digital curriculum?  
**Answer: No. MSCS is seeking a comprehensive K-12 curriculum solution only and is not soliciting vendor-provided teachers as part of this RFP. However, if a vendor has the capacity to provide instructional staff as part of its broader service offerings, it may include this information in its proposal as an additional value-added service.**
7. The RFP notes 110,000 students in MSCS. Is this the anticipated enrollment for the online curriculum? If not, could you provide an estimated enrollment figure?  
**Answer: The District is seeking a curriculum solution that will support not only its virtual schools but also serve as a curriculum supplement for all district schools. The anticipated virtual school enrollment is approximately 700 students, district-wide usage is totals approximately 108,000 students, in addition to any required user licenses for teachers and school-level administrators, if applicable.**

Thank you,

Procurement Services