



Department of Procurement Services

160 S Hollywood St · Room 126 · Memphis, TN 38112 · (901) 416-5376

QUESTIONS AND ANSWERS

RFP 101425DW Professional Auctioneer Services

1. Would SCBE consider splitting smaller personal property (band instruments, classroom supplies, furniture, etc.) and vehicle / heavy equipment stock into two separate Contract Awards? Different auction companies specialize in consigning different types of items. Splitting the contract into multiple awards could bring higher returns to SCBE.

No

2. Will a format of allowing in-person inspections – where potential bidders can come onsite prior to auction to inspect equipment and be in-person day of auction – with bidding 100% online be considered?

Yes, Friday, November 14, 2025

3. Page 15 – Can SCBE please expand by what they are looking for with “Safety and Loss Control experience with large amounts?”

The successful candidate having experience in identifying potential risks, strategic planning, and financial loss to ensure MSCS obtains the highest bid on all surplus equipment and furniture earmarked to be sold at the public auction.

4. Page 17, Item J – To provide a worldwide reach of potential bidders, we have moved to an online advertisement model almost exclusively. Would online only advertisements be considered, or is the requirement of paper advertisements required by local governance?

MSCS advises the public auction in local newspapers.

5. Is there an estimated percentage of miscellaneous items vs vehicle / heavy equipment that will be auctioned under this contract? We understand that this estimate is not binding.

No, it's hard to determine a percentage of what will be auctioned at each respective auction.

6. How many auctions per year does SCBE anticipate having? We understand that this estimate is not binding.

Two (2) is the maximum

7. Can SCBE please provide historical auction sales data (gross sales, number of auctions, asset categories) for each of the past 3 years?

All our auctions include a mixture of vehicles, heavy equipment, commercial kitchen equipment, furniture, etc. MSCS has had approximately 4 public auctions within the last three (3) years that grossed MSCS approximately \$850,000+.

Thank you,

Procurement Services